

ACME REFERRAL  
NETWORK

Gwyn Besner, Broker  
11004 S. Blue Ridge Lane  
Traverse City, MI 49684  
PH: 800-799-0483 ~ Fax: 888-867-7910

# ACME REFERRAL NETWORK

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Thank you for your interest in Acme Referral Network:

This packet of information includes instructions and forms to guide you through the process of license transfer or re-licensure.

There are three ways to transfer your real estate sales license in Michigan:

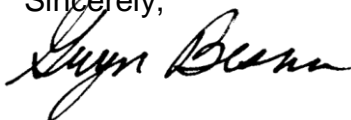
1. If you have your **original** wall license from your current broker, send it to Acme Referral Network, with the transfer application enclosed in this packet. This **must be** your original wall license, a photocopy will not be accepted. Make certain that all the information is complete and that you have signed the transfer form, **leaving the effective date of transfer** line blank.
2. If you do not have your **original** wall license, your current broker must be contacted and instructed to send your wall license back to the State of Michigan. The transfer process can **only** begin after the State of Michigan has received your original wall license.
3. Your license may be in **lapsed** status with the State of Michigan if
  - a. You currently do not have an active license
  - b. You have not held an active license with either an active broker or a referral company within the past year.If this is the case, you will need a **re-licensure** application, not a transfer form. This form is included in this packet.

Be sure to read through all the instructions and the check list before beginning the process of transferring your license to Acme Referral Network.

Return all your required paperwork to:

Acme Referral Network  
11004 S Blue Ridge Lane  
Traverse City, MI 49684

Sincerely,



Gwyn Besner, Broker

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## Independent Contractor Referral Agreement


For an annual payment of \$60.00 from the referral agent to Acme Referral Network (the "company") the parties agree as follows:

1. The company shall provide the six (6) hours of continuing education required to renew the referral agent's real estate license.
2. The referral agent shall pay the \$60.00 annual membership fee on the date of joining the company. This shall be the agent's anniversary date. Each year, on your anniversary, \$60.00 is required to have Acme Referral Network continue to hold your license.
3. Upon the closing of a transaction on a referral from the referral agent, the company shall pay to the referral agent a fee of 75% of the amount the company receives.
4. The referral agent agrees that the licensee's pocket card shall remain in the possession of the company. Further, the referral agent shall hold a valid State of Michigan real estate sales license.
5. The referral agent **shall not** for compensation or valuable consideration sell or offer to sell, buy or offer to buy, provide or offer to provide a market analysis, list or offer to list or attempt to list, to negotiate the purchase or sale or exchange or mortgage of real estate, or to negotiate for the construction of a building on real estate, or to lease or offer to lease, rent or offer to rent real estate to others as a partial or whole vocation. If the referral agent wishes to sell or purchase a home, it shall be done as a referral through the company.
6. The referral agent shall generate qualified real estate referrals exclusively for the company with the understanding that the company shall have the sole discretion to assign the referral to any agent of the company's choice. "Qualified real estate referral" is defined as obtaining permission from a client/customer to have an agent contact them. The referral agent shall provide the name, address, phone number, reason for relocating and any other pertinent family or business information about the client/customer.
7. Any business cards or supplies shall be paid for by the referral agent. All cards, stationery, promotional material, or advertising must be approved by the company.
8. The referral agent shall be solely responsible for reporting and paying all federal, state, and local income taxes.

9. The company shall promptly assign an agent upon the referral from the referral agent.
10. The referral agent shall conduct their business practices and serve the public in a fair, honest, open and ethical manner.
11. Either party may terminate this agreement at any time with or without cause and without prior notice to the other party. Any referral fee collected from referrals generated by the referral agent will be paid to the referral agent, even if the closing occurs after the referral agent is no longer associated with the company.
12. Both parties agree that this agreement is the complete agreement between them and that there are no other written or oral agreements.

Signed this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_.

\_\_\_\_\_  
Referral Agent

  
\_\_\_\_\_  
Broker

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## LICENSE TRANSFER CHECKLIST

(Be sure to include all the items on this checklist to avoid any delay in the process)

- Completed and **SIGNED** transfer form.
- Wall license. (If license has already been sent to the State of Michigan, indicate that information in the box provided on the back of the transfer form)
- As a special offer, Acme Referral Network will pay the \$10.00 transfer fee through December 31, 2008.** After December 31, 2008, please enclose a check made payable to ***The State of Michigan*** for \$10.00
- Enclose a check made payable to Acme Referral Network for \$60.00 for your Annual Membership Fee.
- A **signed** Acme Referral Network contract. **Make sure to make a copy for your records.**
- A completed W-9 Form which is included in the packet**

Thank you.

All paperwork is to be sent to:

Acme Referral Network  
11004 S Blue Ridge Lane  
Traverse City, MI 49684

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Gwyn Besner, Associate Broker ~ 11004 S Blue Ridge Lane  
Traverse City, Michigan 49684  
Ph: 800-799-0483 Fax: 888-867-7910

## Referral Acknowledgment & Acceptance Confirmation

**Destination Broker:** \_\_\_\_\_

**Fax Number** \_\_\_\_\_

**Referral Type**      **Buying**                      **Selling** \_\_\_\_\_

**Name of Client:** \_\_\_\_\_

**Referred by:** \_\_\_\_\_

**Address of Client:** \_\_\_\_\_

**Phone Numbers: Daytime:** \_\_\_\_\_ **Evening** \_\_\_\_\_

**Assigned Agent:** \_\_\_\_\_

The undersigned agrees to the following when servicing a referral from Acme Referral Network, LLC

(A) We will abide by all applicable laws including the Fair Housing Act and provide service to any person without regard to age, race sex color religion or national origin.

(B) In the event a sale results from this referral within a period of 24 months of origination date, we agree to pay Acme Referral Network 25% of the referred portion of the commission (i.e. listing or selling side).

(C) In the event we cannot satisfy the customer's needs, we will return the referral to the sender and will not further refer the customer to another broker without prior consent of Acme Referral Network, LLC.

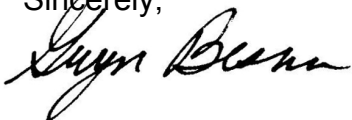
I hereby agree to the terms of the referral agreement.

**Destination Broker or authorized signatory:** \_\_\_\_\_

Date: \_\_\_\_\_ Please sign and return by fax to

Acme Referral Network, LLC

Sincerely,



Gwyn Besner, Broker

*Please include a copy of this form with the referral check, thanks.*